



To,  
Kalechuveetil Kudumbayogam,  
Ettumanoor Kerala

Sub: Proposal for special discount for members of Kalechuveetil Kudumbayogam.

**About Rishi Ayurveda:**

Rishi Ayurveda is a venture of Njallakattu Group – A family rooted in Poonjar a town at the foothills of Western Ghats, hails its noble history as the capital of Poonjar Kingdom. The family had a legacy for more than 200 years in medical practice and the ancestors were part of the palace physicians in the Poonjar dynasty. Being from the traditional ayurvedic family, the group aims in providing world class treatments to the patients at affordable costs. Having this in mind in the early 90's Rishi Research Products as the first venture from the Njallakattu family started operations.

Rishi research products had developed various medicines for ailments like Diabetes, Headache, Cholesterol, Allergies, Dandruff, Psoriasis, Ulcer etc. In tandem with the increasing footprint in Kerala for Rishi Research Products, the brand started the next venture Rishi Ayurveda Hospital and Research Centre in 2010.

At Rishi Hospital, Clinical care is standardized across OP centers, and transcends socio-economic status. The seamless integration of technology ensures real-time transfer of data and reports across hospital systems. Since then, Rishi Hospital has risen to a position of leadership and has emerged as Kerala's foremost integrated healthcare services provider in Ayurveda. As a responsible corporate citizen, Rishi Hospitals takes the spirit of leadership well beyond business and it has embraced the responsibility of keeping our society healthy.

**Other group companies:**

- Rishi Research Products
- Rishi Heritage Village
- Rishi Spice Village

Based on our discussion we are glad to offer you a special rate for our wellness treatment packages which are as below:

<b>3 DAYS PACKAGE</b>		<b>PRICE</b>	<b>TOTAL FOR 3 DAYS</b>
ABHYANGA	3	₹2,000.00	₹6,000.00
FACE MASSAGE	3	₹150.00	₹450.00
FACE PACKAGE	3	₹350.00	₹1,050.00
HEAD MASSAGE	3	₹350.00	₹1,050.00
STEAM BATH	2	₹600.00	₹1,200.00
FOOT MASSAGE	3	₹350.00	₹1,050.00
PODI KIZHI	2	₹800.00	₹1,600.00
SHIRODHARA	2	₹1,200.00	₹2,400.00
DOCTORS CONSULTATION	3	₹200.00	₹600.00
INTERNAL MEDICINES	3	₹1,000.00	₹3,000.00
BASIC ROOM (NON AC)	3	₹1,500.00	₹4,500.00
VEGETARIAN FOOD	3	₹200.00	₹600.00
<b>SPECIAL RATE</b>		<b>₹14,750.00</b>	<b>₹23,500.00</b>

<b>PACKAGE 02</b>			
<b>5 DAYS PACKAGE</b>		<b>PRICE</b>	<b>TOTAL FOR 5 DAYS</b>
ABHYANGA	5	₹2,000.00	₹10,000.00
FACE PACK	2	₹250.00	₹500.00
FOOT MASSAGE	5	₹350.00	₹1,750.00
STEAM BATH	1	₹600.00	₹600.00
FACE MASSAGE	2	₹350.00	₹700.00
HEAD MASSAGE	2	₹350.00	₹700.00
VIRECHANAM	1	₹150.00	₹150.00
NASYAM	3	₹250.00	₹750.00
NJAVARA KIZHI	1	₹1,500.00	₹1,500.00
PODI KIZHI	3	₹800.00	₹2,400.00
SHIRODHARA	1	₹1,200.00	₹1,200.00
DOCTORS CONSULTATION	5	₹200.00	₹1,000.00
INTERNAL MEDICINES	5	₹1,000.00	₹5,000.00
BASIC ROOM (NON AC)	5	₹1,500.00	₹7,500.00
VEGETARIAN FOOD	5	₹200.00	₹1,000.00
<b>SPECIAL RATE</b>		<b>₹18,500.00</b>	<b>₹34,750.00</b>

<b>PACKAGE 03</b>			
<b>7 DAYS PACKAGE</b>		<b>PRICE</b>	<b>TOTAL FOR 7 DAYS</b>
ABHYANGA	7	₹2,000.00	₹14,000.00
STEAM BATH	7	₹600.00	₹4,200.00
FACE PACK	7	₹350.00	₹2,450.00
FACE MASSAGE	7	₹150.00	₹1,050.00
HEAD MASSAGE	7	₹350.00	₹2,450.00
FOOT MASSAGE	5	₹350.00	₹1,750.00
VIRECHANAM	1	₹150.00	₹150.00
NASYAM	3	₹250.00	₹750.00
NJAVARA KIZHI	1	₹1,600.00	₹1,600.00
PODI KIZHI	5	₹800.00	₹4,000.00
SHIRODHARA	1	₹1,200.00	₹1,200.00
DOCTORS CONSULTATION	7	₹200.00	₹1,400.00
INTERNAL MEDICINES	7	₹1,000.00	₹7,000.00
BASIC ROOM (NON AC)	7	₹1,500.00	₹10,500.00
VEGETARIAN FOOD	7	₹200.00	₹1,400.00
<b>SPECIAL RATE</b>		<b>₹27,200.00</b>	<b>₹53,900.00</b>

*Special discounts for Rishi's medicines @ 20% can be offered. Treatments not included in the packages can offer a special discount of 30% exclusively for Kalechuveettill Kudumbayogam members.*

**Terms & Conditions:**

- 1. Patients need to prebook consultation and treatment with Rishi Ayurveda.*
- 2. Confirmations on slots to be taken from Rishi Ayurveda to avoid confusions.*
- 3. Rishi will arrange an OPC (One Point Contact) and the client's team can coordinate with him / her for booking related arrangements.*
- 4. In-Patient center is available at Edamala (Near Poonjar) and patients need to reach Erattupetta and we'll arrange conveyance to our Edamala property.*
- 5. Cashless insurance facility is not available and we can provide an invoice which the client can reimburse with insurance companies.*